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NEWS RELEASE

Title: POLICE TECHNICAL Qualified to Train with Federal Government through GSA

Short Title: POLICE TECHNICAL Added to the GSA Schedule

Date of Release: August 8, 2016

POLICE TECHNICAL is officially contracted to work with the federal government through the General Services Administration [GSA].

As an independent agency, GSA provides products and services to the United States Government, including training for law enforcement.

Although POLICE TECHNICAL has served numerous federal law enforcement agencies since 2005, a contract with GSA simplifies the process for obtaining those contacts.

The company will continue to offer the best training available, but to a wider range of entities for longer periods of time, in more locations, said Thomas Manson, POLICE TECHNICAL CEO.

"Due to the exclusive nature of our training classes, we were previously awarded contracts based on our being the sole provider of a service or training class. Those were singular contracts," Manson said. "We will have much greater access to markets (agencies) whose doors were previously closed."

Procuring a GSA award is a lengthy and costly process, often taking months, or even years, to complete. POLICE TECHNICAL needed to prove its successful history by submitting a 200-page package that contained financial paperwork, training records, and client references.

"A GSA award is actually a 20-year contract. It's not easy to get," Manson said.

Now that the company is qualified to collaborate with federal agencies, new business won't happen automatically.

"Many of our partners wanted to do more work with us, but were waiting for our contract award. The real work begins," Manson said.

About

POLICE TECHNICAL is a national law enforcement training company located in Terre Haute, Ind. The company currently employs 18 instructors, who teach and maintain 21 courses in five certification tracks. For more information, visit <u>https://www.policetechnical.com/</u>.

POLICE TECHNICAL's GSA number is GSO7F146DA.

Interested federal personnel may contact the company at <u>info@policetechnical.com</u> or by phone at 812.232.4200.

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